

*THE SOUTHERN AND WESTERN CHAPTERS OF CONNECTICUT PDCA PRESENT*

# **Painting Contractors Estimating for Profit!**

## **A One-Day Workshop with Lynn Fife**

**You will learn:**

- **How to make your estimates more accurate**
- **What you should charge the customer, and how much money your company needs**
- **How to do the groundwork to eliminate problems**
- **How to build a profit structure that will guarantee your financial success**

Lynn Fife has over 38 years of experience in the painting and decorating industry. He is the author of 14 books specific to painting and business management. Lynn speaks at conventions and trade shows across the U.S. with the goal of helping the small business owner succeed while maximizing profits. He is a down-to-earth speaker and this workshop is guaranteed to be fun, entertaining, and very informative!

*We are offering this workshop in two different locations.  
Choose the date and the location that works best for you!*

### **Location #1**

Date: May 3, 2008                      8:00 a.m.-5:00 p.m.  
Location: Maron Hotel, Danbury, Connecticut

### **Location #2**

Date: May 4, 2008                      8:00 a.m.-5:00 p.m.  
Location: VFW Hall, Westport, Connecticut

### **Registration Information**

Cost is \$100 per participant – includes the workshop, lunch, and morning and afternoon coffee breaks.

**For more information, or to register, call (914) 906-3701 or (203) 966-7759  
Or fax your completed registration form to: (203) 746-4342**

Participant name \_\_\_\_\_  
Company name \_\_\_\_\_  
Address \_\_\_\_\_  
\_\_\_\_\_  
Phone/email \_\_\_\_\_  
**Please sign me up for:**     **Location #1/Danbury**     **Location #2/Westport**  
Please charge to my credit card:     Visa     MasterCard     AMEX  
Credit card # \_\_\_\_\_    Expiration date \_\_\_\_\_  
Signature \_\_\_\_\_

*This workshop is being hosted by the Southern and Western Chapters of the Painting and Decorating Contractors of America (PDCA) and our proud supporters.*